

Name:

# FATHI ALARABI IBRAHIM YOSEF

Location:

Jordan

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## PROFILE

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A confident, versatile and self-motivated professional, with extensive experience since 1993, varied knowledge and skills across the higher education sector and the public sector organizations, and an in-depth understanding of a diversity of detailed academic and research principles and practices.

Acknowledged as a highly focused and committed assistant professor, I possess excellent communication and administrative skills, and I am able to develop and maintain strong working relationships at all levels, external organisations, administrators and also faculty members, and in turn motivate staff and students towards the successful execution of shared objectives.

I am highly passionate about motivating staff and helping them to achieve their expectations, as demonstrated by the success of my career to date. I do believe that with my range of professional skills, as well as my ability to excel in fast paced, high-pressured working environments, I will add value to any business.

## KEY KNOWLEDGE, SKILLS & EXPERTISE

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- **Occupation-based** – Highly focused and driven Lecturer with a particular expertise in the Higher Education sector.
- **Networking-Based**: Has some very good connections worldwide as I had great opportunity to travel to several countries such as: Singapore, Taiwan, South Korea, Malaysia, Austria, and the UK. This was during my work with the National Economic Development Board.
- **Research –based**: Studying three years at the University of Salford was a great opportunity for me to understand and comprehend research methodology. While pursuing my PhD, I have an experience on how to use research paradigm, approach, techniques, data collection, and discussion and finally how to write up the thesis.
- **Administrative Skills** – A highly organised individual with excellent administration skills.
- **Tenacity** – Has the determination to overcome obstacles in order to deliver what is required by the student.
- **Leadership** – Fosters team involvement creates inspiring solutions, sets direction and focus.
- **Negotiation** – Effective negotiator who can improve terms without sacrificing quality, service levels or relationships.
- **Relationship Management** – Builds relationships with students, and faculty members to exceed expectations.
- **Teamwork** – A supportive participant in teamwork, able to motivate and encourage others in the attainment of shared goals.
- **Communication** – Can relay information clearly, concisely and with confidence at all levels, so that the students I work with understand the objectives.
- **IT Skills** – Proficient in the use of Microsoft Office including Word and Excel.
- **Languages** – Arabic (native) and English (fluent).

## PROFESSIONAL EXPERIENCE

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**German Jordanian University**

**Assistant to Dean for Quality Affairs.**

**Faculty of Management & Logistics Sciences**

**Amman – Jordan**

**Assistant Professor**

**Sep 2015 until present**

**Responsibilities**

- Assistant to dean for quality and administrative affairs.
- Currently I am full-time member of staff. I am lecturing at the department of Management sciences, giving courses of HRM, Organisational Behaviour, Principles of Management, research methods & fundamentals of Marketing.
- Member of Scientific Research' Committee at the School of Management and Logistic Sciences, German Jordanian University.
- Department' representative in the faculty board.
- Delivering Organizational Behaviour course to MBA students at the Graduate School of Business Administration- German Jordanian University.

- Teaching Fundamentals of Management.

**University of Al-Jabal Al-Gharbi, Gharian, Libya**  
**Vice Dean for Scientific Affairs**

May 2014 – 08/2015

**Responsibilities**

- Responsible for promoting, supporting and facilitating the faculty undergraduate teaching and learning activities
- Leading the implementation of the faculty Undergraduate Teaching and Learning Strategy.
- Assisting with academic administration, clarifying and communicating faculty governance policies and procedures.
- Chairing the Undergraduate Faculty Learning and Teaching Committee, including chairing the examinations committee.
- Revising and approving any updated curriculum to ensure it copes with latest theories and practices in the field of management, economics and finance.
- Member of scientific committee in the university board.

**National Economic Development Board, Tripoli, Libya**  
**Training Specialist & Advisor (part time)**

January 2011 – Jan 2104

**Responsibilities**

- Identifying and assessing training needs within the public sector, meeting with managers of government to ascertain needs.
- Developing, organizing, and evaluating training programs of public organizations, providing advice/feedback as required.
- Holding meetings and presentations regarding learning material for many public organizations.
- Carrying out orientation sessions in order to assess level of skills within Libyan public organizations.
- Developing programs that groom public sector employees for executive positions.
- Evaluating training effectiveness within the public sector and modifying training programs as required.
- Provided advice to Libyan public organizations on any issue relevant to training and capacity building.
- Led a Libyan Public Universities Reform' project jointly with the National University of Singapore "NUS".

**University of Al-Jabal Al-Gharbi, Gharian, Libya**  
**Lecturer at the Faculty of Accounting**

January 2011 - May 2014

**Responsibilities**

- Responsible for the development and delivery of learning, teaching and assessment, including the design, improvement and organization of teaching and learning, for curriculum development, or for the student experience more broadly.
- Used innovative approaches to teaching and support for students through the use of a wide range of learning resources and appropriate pedagogic practice, also participating in final examination committees.
- Acted as academic advisor to BSc and MSc students, supervising undergraduate students in business administration areas.

**National Economic Development Board, Tripoli, Libya**  
**Head of Steering Committee**

September - November 2011

**Responsibilities**

- Responsible for leading the development and execution of the country's long term strategy for the development of the economy and reforming the public sector.
- Ultimate responsible for all day-to-day management decisions, working as direct liaison between the Board and management of the National Economic Development Board, communicating to the Board on behalf of management.
- Liaised with NEDB to shareholders, employees, Government authorities, other stakeholders and the public.

**National Economic Development Board, Tripoli, Libya**  
**Director of Capacity Building Unit**

January 2009 –January 2011

**Responsibilities**

- Identified training/development needs within Libyan public sector organizations, specifying capacity building deficiencies.
- Responsible for designing and expanding training and development programs based on the needs of the public sector.
- Was a member of bidding committee who choose the right training program in terms of quality and costs.
- Managed delivery of training and development programs for more than 5000 public sector servants both locally and abroad
- Ensuring statutory training requirements are met by evaluating training and development programs.
- Responsible for amending and revising programs as necessary.

Director of Training & Entrepreneurship

**Responsibilities**

- Responsible for managing, organizing and implementing training programs in the field of small and medium enterprises.
- Coordinated and monitored few entrepreneurship' training courses that targeted to identify potential entrepreneurs to start-up their own businesses.

University of Al-Jabal Al-Gharbi, Gharian, Libya

September 2002 – March 2004

Head of Management Department (Faculty of Accounting, Management Department)

**Responsibilities**

- Led and managed the department of business administration, ensuring a significant contribution to the operation and strategic development of the Faculty and University was made.
- Monitoring and ensuring that the curricula and syllabus of the courses are up-to-date and teaching pedagogies are in-line with the most modern techniques within the higher education' institutions worldwide.
- Contributed to management of department, working in partnership with other department heads, staff and external agencies.
- Represented the Department at meetings and other Committees and Groups of the University as required.

University of Al-Jabal Al-Gharbi, Gharian, Libya

September 2001 – June 2003

Lecturer at the Faculty of Law

**Responsibilities**

- Ran courses in Essentials of Business Administration, Marketing and Research Methodology.

The Higher Institute of Polytechnic, Mezda, Libya

September 2002 – June 2003

Lecturer

**Responsibilities**

- Ran courses in Operational Research, Marketing Management and HRM

University of Tripoli, Faculty of Economics, Libya

March 2002 – March 2004

Lecturer (Al-Azizya Branch) Libya

**Responsibilities**

- Ran courses in Strategic Management and Essentials of Marketing.

University of Al-Jabal Al-Gharbi, Gharian, Libya

March 2000 – March 2004

Lecturer, Faculty of Science

**Responsibilities**

- Ran courses in Operational Research, Organizational behavior and Research Methodology.

National Institute of Management

March 2000 – March 2004

Lecturer

**Responsibilities**

- Courses given Operational Research, Marketing and HRM.

University of Al-Jabal Al-Gharbi, Gharian, Libya

March 2000 – March 2004

Lecturer (Management Department, Faculty of Accounting)

**Responsibilities**

- Ran courses in Fundamentals of Management, HRM, Operational Research and Principles of Marketing & Research Methodology.

University of Al-Jabal Al-Gharbi, Gharian, Libya

September 1993 – July 1995

Tutor (Faculty of Accounting)

**Responsibilities**

- Ran courses as an assistant in Operations Research, Research Methodology and Human Resources Management.

### Research interest (HRM, Organisational Behaviour, SMEs & Entrepreneurship, TQM)

#### Published

- Bandar K Abutayeh, Ghazi A Samawi, **Fathi A Yosef** and Manar I Al-Qatawneh, (2016). "THE EFFECT OF LEADERSHIP STYLE ON THE PROCESS OF ORGANIZATIONAL CHANGE IN A DEVELOPING COUNTRY" *International Journal of Applied Business and Economic Research* Vol.14, No.2: 1881-1895.
  - Ghazi A. Samawi, Metri F. Mdanat, **Fathi A. Yosef**, Bandar K. Abutayeh. (2016), "Formal versus Informal Financing of SMEs in the Libyan Context: The Case of Gharian City", *Journal of Business and Economics*. July 2016. Vol.7, No.7.
  - Ghazi A. Samawi, Bandar A. Abu-Tayeh, **Fathi Yosef**, Metri Mdanat, Manar I. Al-Qatawne (2018), "Relation between Total Quality Management Practices and Business Excellence: Evidence from Private Service Firms in Jordan", *International Review of Management and Marketing*, Vol. 8 (1), 28-35.
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## PROFESSIONAL TRAINING/QUALIFICATIONS & EDUCATION

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- Science Parks Planning & Management (South Korea Economic Development Board) **September 2013**
- Public Sector Reform training (RIPA, London) **October – December 2010**
- Human Capital Management training course & International Conference **October 2009**
- Entrepreneurship Development for SMEs, Tripoli, Libya "Part one" **October 2008**
- Entrepreneurship Development for SMEs, Singapore "Part two" **July 2008**
- Entrepreneurship Development for SMEs, Tripoli, Libya **January 2008**
- Human Resources Recruitment, Tripoli, Libya **February 2008**
- Managing & Organizing training Programs, Tripoli, Libya **June 2008**
- First Aid training course, Bolton, UK **June 2007**
- Research Methodology (Quantitative and Qualitative), Salford, UK **November 2004**
- Total Quality Management (TQM) **January 1997**

#### **The University of Salford, Manchester-UK**

PhD in HRM - Training & Development

**July 2004 – July 2007**

#### **The University of Manchester, UK**

English Language course - High Advanced Level

**March – June 2004**

#### **Technical University of Gdansk, Poland**

MSc in Management "with English language" Supply chain Management

**1996 – 1999**

#### **University of Ottawa, Canada**

Three English Language Courses - Advanced Level

**1995 – 1996**

#### **Faculty of Accounting, Gharian, Libya**

BSc in Management

**1986 – 1993**

#### **Gharian Secondary School**

Secondary School Diploma

**1981 - 1984**

## AWARDS

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- The golden Medal of the Technical University of Gdansk – Poland (1999), for the MSc completion & Graduation with the first degree of honor. Without extension.
  - The Best participant "among 28 participants from 28 countries" with the outstanding performance for the participation in Human Capital Workshop Organized by ICDF Taiwan, 14-27/10/2009 – Taipei, Taiwan.
  - The PhD time frame was among the fastest time in the UK "less than 3 years" from July 2004 to June 2007 and without extension.
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