Part-Time Financial & Business Development Specialist

German Jordanian University (GJU)
Project: Circularity Knowledge Hub for Electric Vehicle Batteries and Circular Product Development

Contract Type: Part-time, project-based
Duration: 6 months

About Opportunity

The German Jordanian University is seeking an experienced **Part-Time Financial & Business Development Specialist** to support the financial, commercial, and investment-related activities of its GIZ-funded Circularity Knowledge Hub for Electric Vehicle Batteries and Circular Product Development.

The project aims to promote investment opportunities, circular business models, and sustainable commercialization pathways for spent electric vehicle batteries in Jordan.

The selected specialist will work closely with GJU researchers, industry partners, SMEs, and external consultants to assess commercial opportunities, develop financial models, support potential industry partnerships and joint ventures, and strengthen the long-term sustainability of the Hub.

Key Responsibilities

Financial Analysis and Business Valuation

- Develop and review financial models, cash-flow projections, and investment scenarios.
- Assess tangible and intangible contributions of potential business partners, including assets, expertise, intellectual property, and other relevant resources.
- Support the preparation of indicative valuation scenarios and financial frameworks for potential joint ventures.
- Evaluate financial risks, investment requirements, and potential commercial returns.

Business Development and Commercialization

- Support the development of commercially viable business and revenue models for second-life EV battery applications.
- Assess commercialization opportunities related to battery testing, repurposing, and energy storage.
- Support the identification of potential investors, customers, and industry partners.
- Contribute to the preparation of investment briefs and business development recommendations.

SME Financial Advisory

- Provide targeted financial and business advisory support to selected SMEs and innovation teams.
- Prepare six concise financial feasibility assessments using a standardized approach.
- Support financial planning, revenue modeling, and investment readiness.
- Provide practical mentoring and advisory sessions.

Project Sustainability and Coordination

- Contribute to the financial sustainability and commercialization strategy of the Circularity Knowledge Hub.
- Identify potential revenue-generating services and funding opportunities.
- Coordinate with external consultants undertaking the investment business case and circular business model assignments.
- Consolidate financial and commercial findings into practical recommendations for the project team.

Required Qualifications

- Bachelor's degree in Finance, Accounting, Economics, Business Administration, or a related field.
- At least 15 years of relevant professional experience in financial management, business consulting, investment advisory, or business development.
- Demonstrated experience in financial modeling, business valuation, financial feasibility assessments, and investment planning.
- Practical experience working with SMEs, startups, entrepreneurs, or industry partnerships.
- Strong analytical, communication, and stakeholder engagement skills.
- Advanced proficiency in Microsoft Excel and financial modeling tools.
- Excellent command of Arabic and English.

Preferred Qualifications

- MBA or relevant professional certification such as CMA, CFA, CFC, or equivalent.
- Experience with startup valuation, investment readiness, and technology commercialization.

- Experience working with incubators, accelerators, universities, or innovation programs.
- Familiarity with donor-funded projects, circular economy, clean technologies, or energy storage.

Expected Deliverables

Over the six-month assignment, the specialist is expected to provide:

1. A documented financial assessment of potential partner contributions, including indicative valuation scenarios.
2. An integrated financial framework and investment scenarios for potential commercialization partnerships or joint ventures.
3. Six concise financial feasibility assessments for selected SMEs or innovation initiatives.
4. A financial sustainability and commercialization strategy for the Circularity Knowledge Hub.
5. Periodic progress updates and coordination with the project team and external consultants.

Application Process

Interested candidates are invited to submit:

- An updated CV highlighting relevant professional experience.
- A brief cover letter describing relevant experience in financial modeling, business valuation, SME advisory, and investment readiness.
- Examples or a brief description of comparable previous assignments.

Application deadline: [19th November 2026]
Applications should be sent to: [Osama.saadeh@gju.edu.jo]

Please indicate **"Part-Time Financial & Business Development Specialist"** in the email subject line.

Recruitment will be conducted in accordance with GJU's applicable project procedures.